

Sales Development Specialist

Do you thrive in a fast paced environment performing multiple projects with a drive to succeed? Are you organized and able to prioritize work to meet multiple deadlines? If so, we want you on our team!

The Reporter is currently seeking a Sales Development Specialist. 3-5 years of successful B2B sales experience with a proven ability to plan, implement and manage special projects. We seek a consultative needs based sales professional that is comfortable selling various print and interactive advertising solutions to current and potential customers. Must be comfortable in aggressively prospecting and developing new customers.

Prior experience in print media ad/marketing sales preferred but not required. Big plus for those with experience in direct mail marketing, co-op, printing process and general business marketing.

Great opportunity for someone with a strong motivation to sell and resilience with customer and team focus.

Full time benefited position working out of the Vacaville office. Competitive compensation program offering a base plus commission.

Send cover letter and resume to:
jobs@thereporter.com

